

**General Manager's Report  
January 28, 2019**

**SECOND QUARTER FISCAL YEAR 19 FINANCIAL UPDATE AND KEY PERFORMANCE REPORT**

Oral Presentation

**SacRT MEETING CALENDAR**

**Regional Transit Board Meeting**

February 25, 2019  
SacRT Auditorium  
5:30 P.M

**Quarterly Retirement Board Meeting**

March 20, 2019  
SacRT Auditorium  
9:00 A.M

**Mobility Advisory Council Meeting**

March 7, 2019  
SacRT Auditorium  
2:30 P.M.

2<sup>nd</sup> Quarter FY 2019  
Finance Update and  
Key Performance Report

**Brent Bernegger**

VP of Finance/Chief Financial Officer

## FY 2019 - Budget to Actual Comparison

### Month Ended December 31, 2018

### FY 2019 YTD

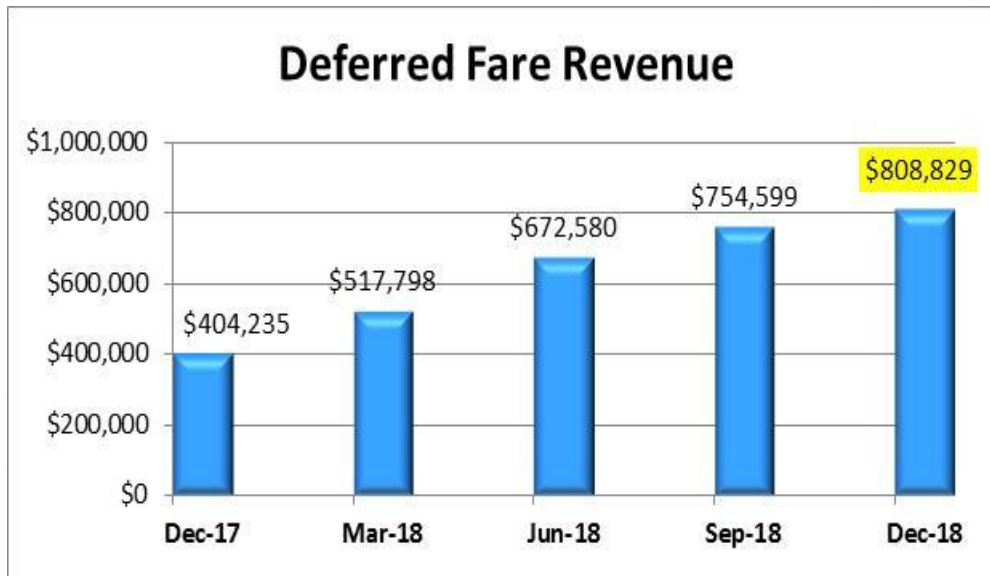
Categories (\$ in thousands)	Actual	Budget	\$ Variance	% Variance
<b>Income</b>				
Fare Revenue	\$2,095	\$2,100	(5)	-0.2%
Contracted Services	517	532	(15)	-2.8%
Other Income	610	353	257	72.8%
State & Local Revenue	8,085	8,210	(125)	-1.5%
Federal Revenue	2,692	2,692	0	0.0%
<b>Total</b>	<b>13,999</b>	<b>13,887</b>	<b>112</b>	<b>0.8%</b>
<b>Expenses</b>				
Salaries/Fringes	9,125	9,424	299	3.2%
Services	1,805	1,977	172	8.7%
Supplies	779	860	81	9.4%
Utilities	576	426	(150)	-35.2%
Insurance/Liability	747	765	18	2.4%
Other Expenses	528	297	(231)	-77.8%
<b>Total</b>	<b>13,560</b>	<b>13,749</b>	<b>189</b>	<b>1.4%</b>
<b>Net Operating Surplus (Deficit)</b>	<b>\$439</b>			

Actual	Budget	\$ Variance	% Variance
\$13,100	\$13,948	(\$848)	-6.1%
3,085	3,190	(105)	-3.3%
3,906	2,113	1,793	84.9%
48,479	48,855	(376)	-0.8%
16,153	16,153	0	0.0%
<b>84,723</b>	<b>84,259</b>	<b>464</b>	<b>0.6%</b>
56,245	56,543	298	0.5%
10,779	11,976	1,197	10.0%
4,907	5,112	205	4.0%
3,605	3,719	114	3.1%
4,429	4,591	162	3.5%
1,728	2,114	386	18.3%
<b>81,693</b>	<b>84,055</b>	<b>2,362</b>	<b>2.8%</b>
<b>\$3,030</b>			

\* Budget is seasonally adjusted (not straight-line budget)

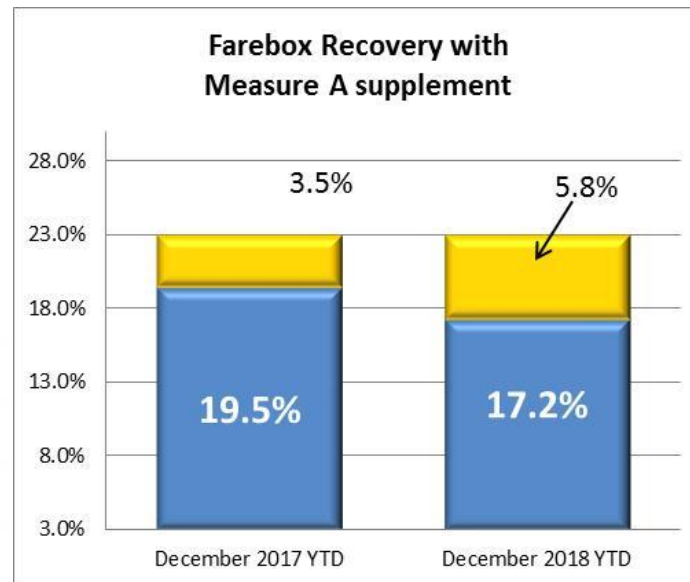
# Key Performance Indicators

## Deferred Fare Revenue



# Key Performance Indicators

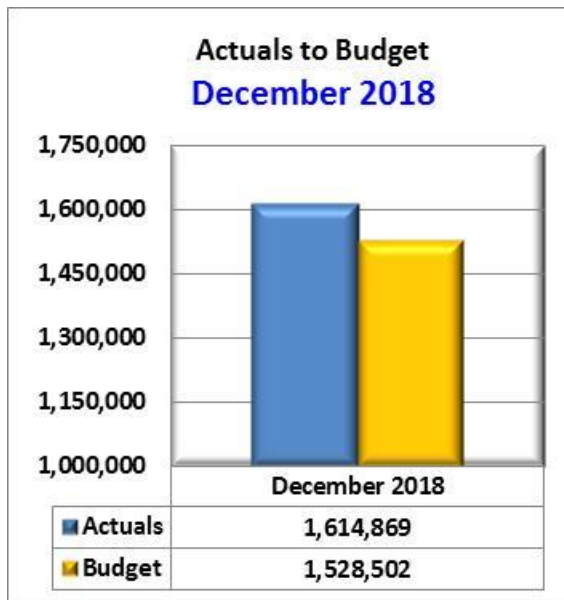
## Farebox Recovery



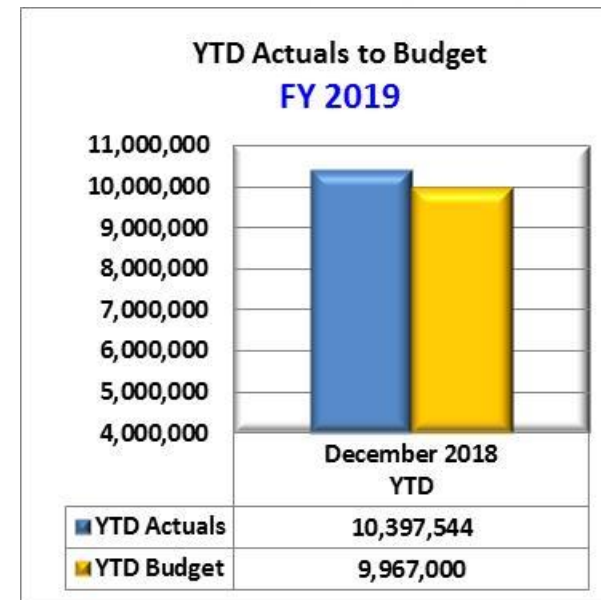
Compliant with TDA requirement of 23%.

# Key Performance Indicators

## Total Ridership Comparison



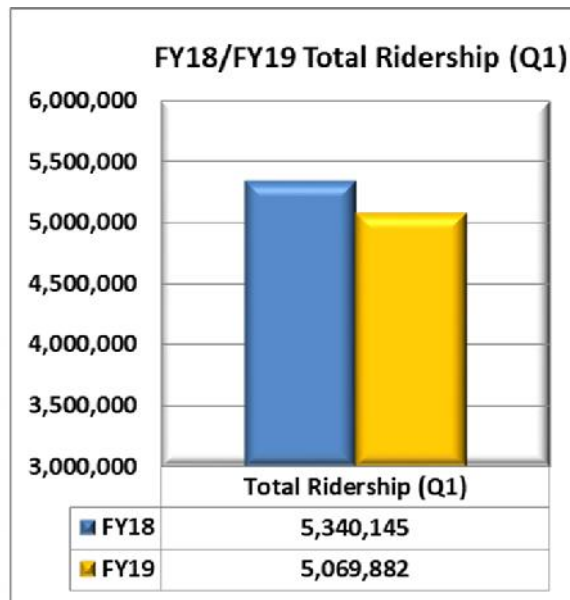
↑ 5.7%



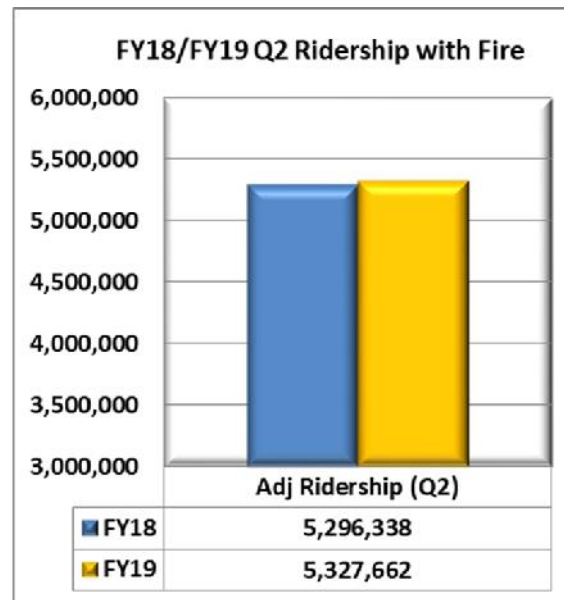
↑ 4.3%

# Key Performance Indicators

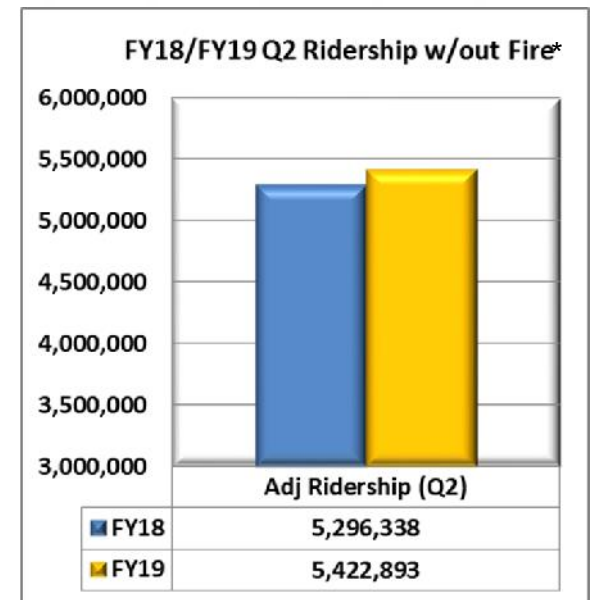
## Quarterly Ridership Comparisons



↓ 5.1%



↑ 0.6%



↑ 2.4%

*\*Staff used historical data to estimate a ridership loss system-wide of ~95k due to the poor air quality resulting from the Camp Fire in November.*